

WELCOME TO

**UTS CAREERS ADVISERS
DAY 2012**

UTS Careers Advisers Day Agenda

9.30am	Student Welcome & Updates for 2012	Aaron Ngan Bachelor of Business and International Studies student UTS Student Promotional Representative (SPROUTS)
9.40am	New Animation Course at UTS	Damian Gascoigne Associate Professor School of Design
9.50am	Human Movement and Sports Management courses at UTS	Mark Watsford Senior Lecturer in Exercise and Sports Science
10.00am	Careers Talk Trends in graduate recruitment and career development for students	Malcolm McKenzie UTS Careers Service
10.30 am	MORNING TEA/ CAREERS FAIR	Optional visit For those attendees interested in checking out the UTS Careers Fair for students
11.10am	Entry Schemes and Pathways How to get into UTS if you don't get the required ATAR	Pak Liu UTS Admissions
11.30am	Faculty Workshops	Attendees take part in <u>one</u> nominated workshop
1.00pm	LUNCH	
2.00pm	CLOSE	

- UTS now offers postgraduate courses in Pharmacy
- In 2011, UTS became one of the top 500 of world universities as part of the **Shanghai Jiao Tong University Academic Ranking 2011** and was awarded a five star rating in the **2011 QS World University Rankings**. A five star rating is the highest possible rating and is based on excellence in higher education.
- New UTS website and Future Student App in 2012
- Campus Master Plan

UTS Student events

Experience UTS Day – **NEW + extra day in 2012**

Tuesday 3 & Wednesday 4 July 2012

City Campus

UTS Open Day

Saturday 25 August 2012

9am – 4pm, City Campus

UTS Kuring-gai Open Day – **NEW**

Saturday 1 September 2012

12pm – 4pm, Kuring-Gai Campus

Info Day

Thursday 3 January

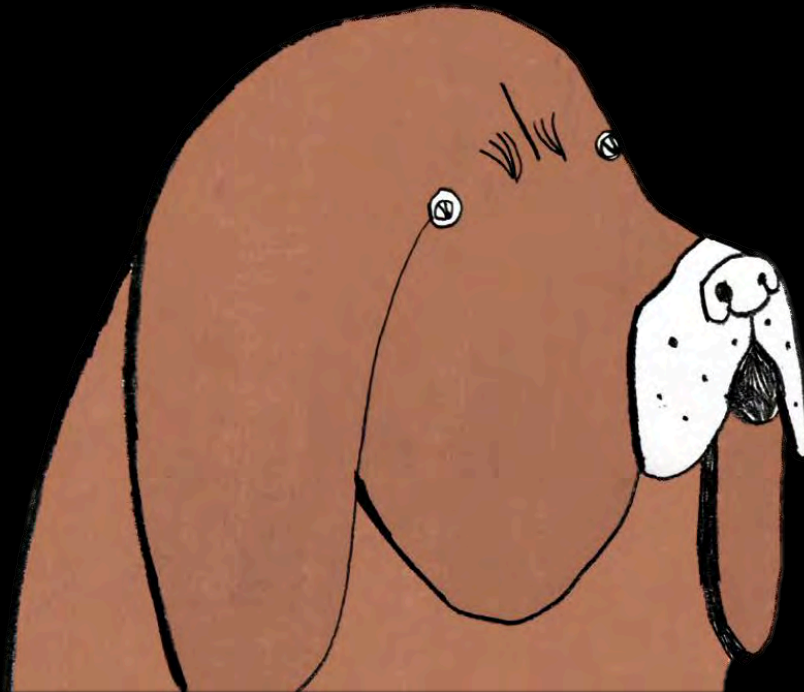
9am – 4pm, City Campus

UTS Bachelor of Design in Animation

Course and Careers

Mr Damian Gascoigne
Associate Professor

- Art and Design
- Drawing
- Creative ideas
- Hard graft



- Animator
- character designer
- Storyboard artist
- Concept artist
- Production designer

- Writer
- Director
- Producer
- Editor

- Modeler
- Rigger
- Texture artist
- Lighting designer
- Visual effects artist

- Movies
- Commercials
- Games
- Interactive content
- Titles
- Short films



Key Course Information

	Bachelor of Design in Animation
2012 ATAR	87.15
Duration	3 years
Location	City campus

More information:

http://datasearch2.uts.edu.au/undergraduate/school/leavers/course/dab/detail.cfm?spk_cd=C10273&spk_ver_no=1

Bachelor of Human Movement

Bachelor of Sport & Exercise Management

Dr Mark Watsford
Senior Lecturer

Programs

- Human Movement
 - Applied focus
 - Science content
- Sport & Exercise Management
 - Blend of sport subjects and business subjects
- Several common subjects
- Designed for graduates to service the ever-growing sport industry
- Staff of professional and national sporting organisations

Health and Fitness Industry

- Strength & Conditioning Coach
- Sports Scientist
- Group Exercise Instructor
- Exercise Rehabilitation
- Corporate Fitness / Health and Wellness
- Gymnasium / Weights / Aerobics Instructor
- Health and Fitness for Specific Populations (eg. elderly)
- Personal Trainer
- Performance Analyst
- Exercise Physiologist
- Biomechanist
- Exercise Nutritionist

Examples of successful graduates

- **Rob Spurrs**
Head Conditioning Coach
Sydney Swans Football Club
- **Alex Moore**
Strength & Conditioning Manager
USA Ski & Snowboard Association
- **Katie Slattery**
Senior Sports Physiologist
New South Wales Institute of Sport
- **Nathan Renwick**
Physiotherapist
NSW Country Rugby Union & Dancing with the Stars
- **Amy Wilkins**
Co-director: Active Star Productions
Producer of Active Kidz (featured on ABC and Nickelodeon)

Teaching

- Personal Development, Health and Physical Education in Schools
- Sport Coaching
- Personal Training
- Dance Teacher
- Tertiary Lecturer
- Athlete Education / Development
- Coach Education / Development

Recreation

- Outdoor Education
- Sport and Recreation Centres/Camps
- Holiday Camps
- Recreation Parks

Examples of successful graduates

- **Sven Rees**
Accredited Exercise Physiologist
Sports Science Approach
- **Liam Daley**
Head Teacher
Northern Sydney Institute
- **Chris McGill**
PDHPE/Special Education teacher
Tuggerah Lakes Secondary College
- **Mitchell Stone**
Sports Teacher
Lindfield Public School (Primary)
- **Anthony Whitty**
Lecturer
Australian Catholic University

Careers – Sport & Exercise Management

Sport Industry

- Sport Centre / Facility / Venue Management
- Event Management
- Sports Marketing
- Development Officer
- Sports Administration / Programming
- Sports Consultant
- High Performance Manager
- Player Welfare
- Sports Media

Examples of successful graduates

- **Michael Sullivan**
Associate Producer
Channel Nine's NRL Footy Show
- **Alexis Bell**
Events & Sports Programs Manager
Gymnastics New South Wales
- **Kate McLoughlin (nee Perrin)**
Senior Manager Sport Operations
Australian Paralympic Committee
- **Gareth Watkins**
General Manager
AustCycle

Careers – Sport & Exercise Management

Health and Fitness Industry

- Fitness / Leisure Management
- Corporate Fitness Management
- Occupational Health and Safety Management
- Health Promotion / Development

Recreation

- Recreation Management
- Sport and Recreation Camp Management
- Holiday Camp Management
- Equipment Hire

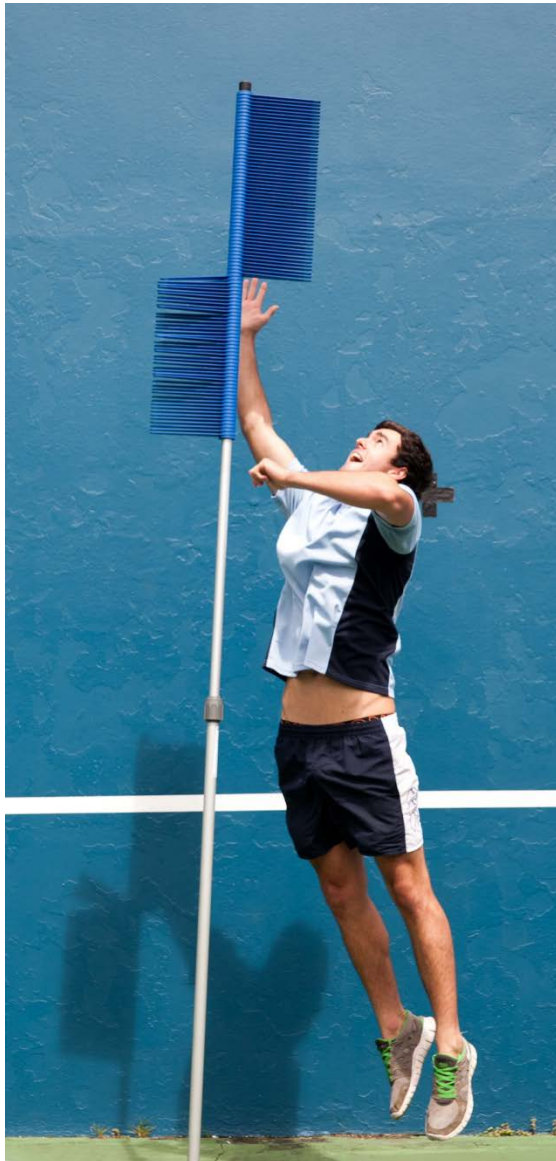
Examples of successful graduates

- **Ross Antonelli**
National Development Officer
Melbourne Storm Football Club
- **Melanie Morson**
Operations Facilitator
Blacktown Leisure Centre
- **Miguel Andrade**
Development Officer, Central Region
Communities NSW (NSW Sport and Recreation)
- **Rebecca Moran**
Accounts Executive
Octagon (Sport Marketing)

Practice-based Learning







Professional Internship

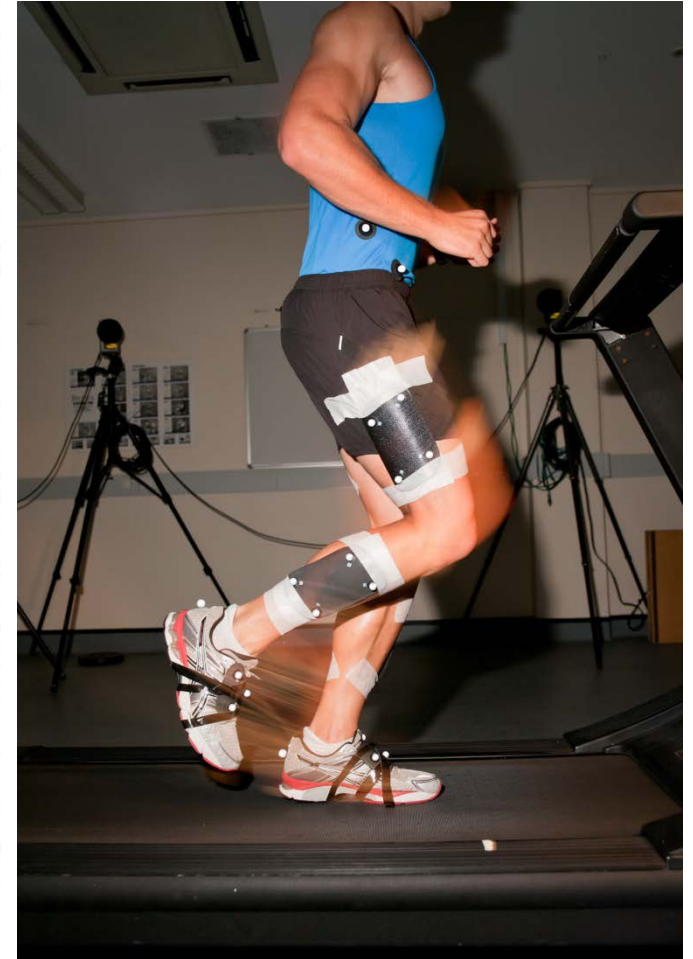
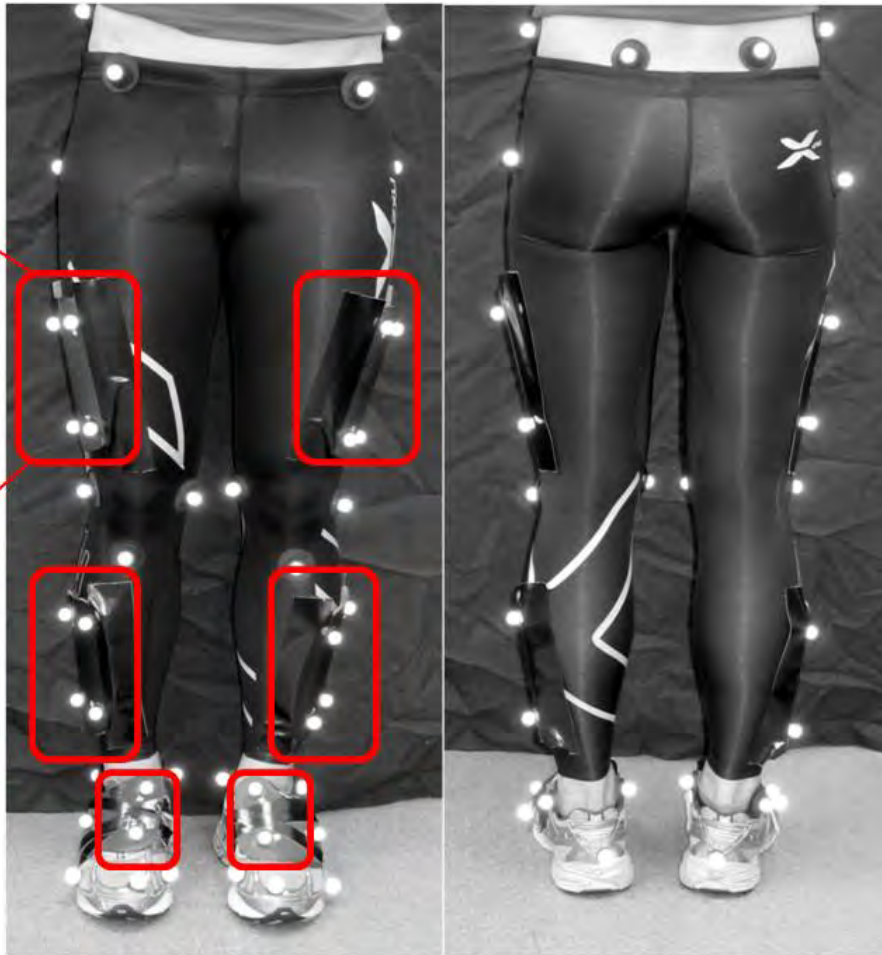
Some examples of 210 hr internship placements:

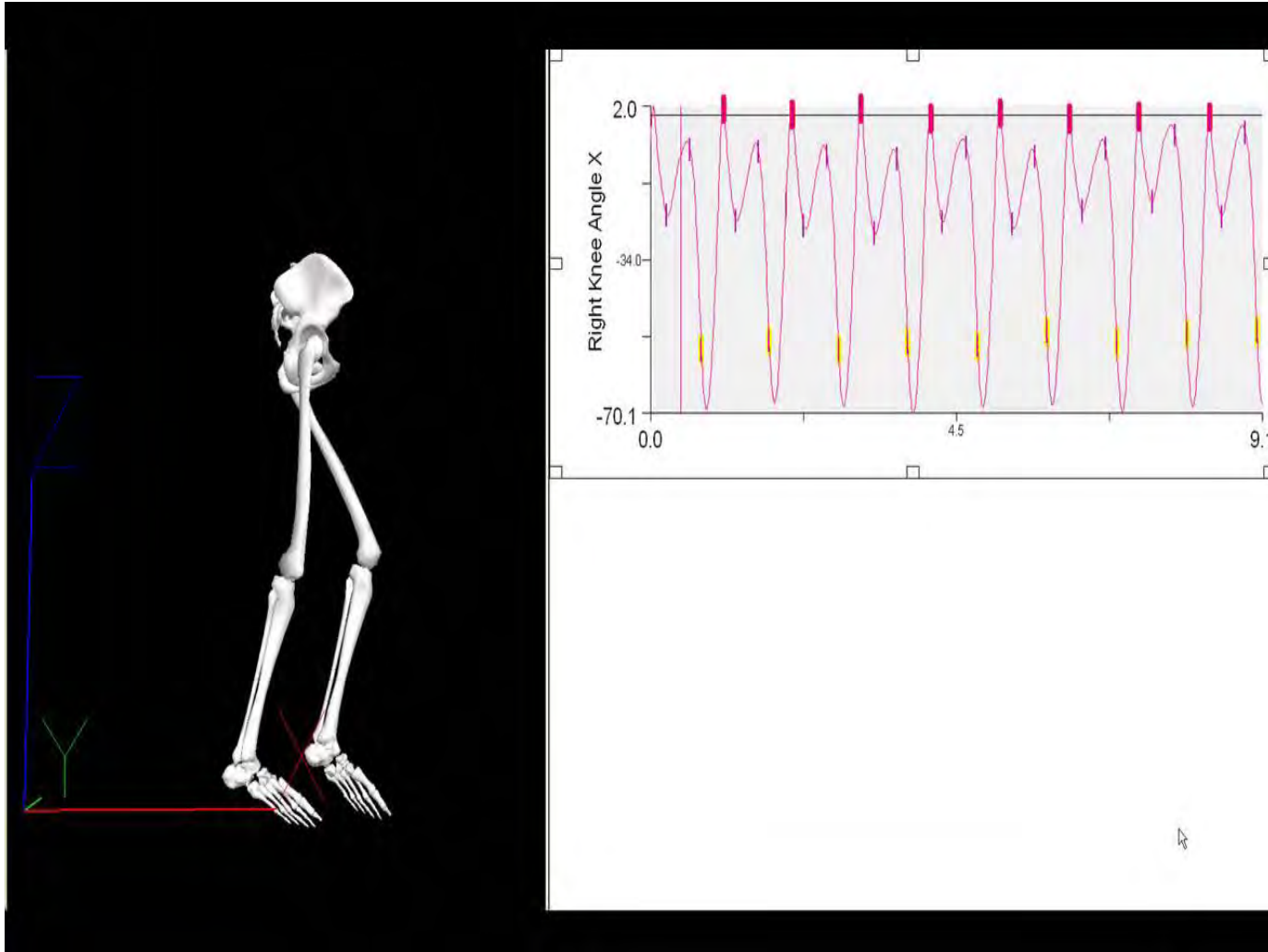
- Sydney Cricket Ground Trust
- IMG Australia
- NSW Institute of Sport
- Waratahs Rugby Union
- South Sydney Rabbitohs RLFC
- Five Dock Leisure Centre
- AIS Canoe Slalom program
- Camp Quality
- Northern Sydney Central Coast Health Services
- Bodyshape Female Fitness
- Ravenswood Gymnastics Club
- Royal Rehabilitation Centre Sydney

Technology & Research









Industry Engagement

- Staff of the programs have research links with:
 - Sydney Swans Football Club
 - Carlton Football Club
 - Parramatta Eels NRL Club
 - Australian Centre for Olympic Studies
 - Australian Institute of Sport
 - NSW Institute of Sport
 - AFL NSW/ACT
 - Communities NSW
 - International Working Group on Women and Sport
 - Anglican Retirement Villages
 - UTS Engineering, Education
 - MAPEI Sport (Italy)
 - Brazilian Olympic Committee
 - Australian Centre of Events Management



Communities
Sport & Recreation



IWG
International
Working Group on
Women and Sport



AUSTRALIAN
INSTITUTE OF SPORT



COMITÉ OLÍMPICO
BRASILEIRO



ANGLICAN
RETIREMENT
VILLAGES
Diocese of Sydney



Key Course Information

	Human Movement	Sport & Exercise Management
2012 ATAR	83.5	75.2
Duration	3 yrs (+1 yr for B. Teaching)	3 yrs
Location	Kuring-gai campus, Lindfield	Kuring-gai campus, Lindfield
Main graduate outcomes	The 'science' of sport & exercise <ul style="list-style-type: none">• Pathway to PDHPE teaching• Applied sports science knowledge• Strength & conditioning coaching	The 'business' of sport & exercise <ul style="list-style-type: none">• Sports management & administration• Sports marketing & promotion• Sports media event management

More information: <http://www.nmh.uts.edu.au/sport-exercise/index.html>

Bonus Points

HSC Subject	Performance Band	Bonus Points
English Standard	6	3
English Advanced	5 & 6	5
	4	3
English Extension 1	E3 & E4	5
English Extension 2	E2	3
Mathematics	6	3
Mathematics Extension 1	E3 & E4	5
Mathematics Extension 2	E2	3
Business Studies or Economics	5 & 6	5
	4	3
General Mathematics	6	3
Biology	6	5
	4 & 5	3
PDHPE	6	5
	4 & 5	3
Physics	5 & 6	5
	3 & 4	3
Chemistry	5 & 6	5
	3 & 4	3

Special Admissions Schemes

Scheme	Points/Auto offer	Apply
inpUTS (Educational Disadvantage)	10 concession points	through UAC
Elite Athletes and Performers	5 points	direct to UTS
Refugees	10 points	direct to UTS
Jumbunna IHL	Auto offer	direct to UTS



Trends in graduate recruitment & career development for students

Mr Malcolm McKenzie
Manager, UTS Careers Service

Graduate Recruitment

What do employers look for:

1. Academic Results
2. Work experience
3. Extra-curricular activities

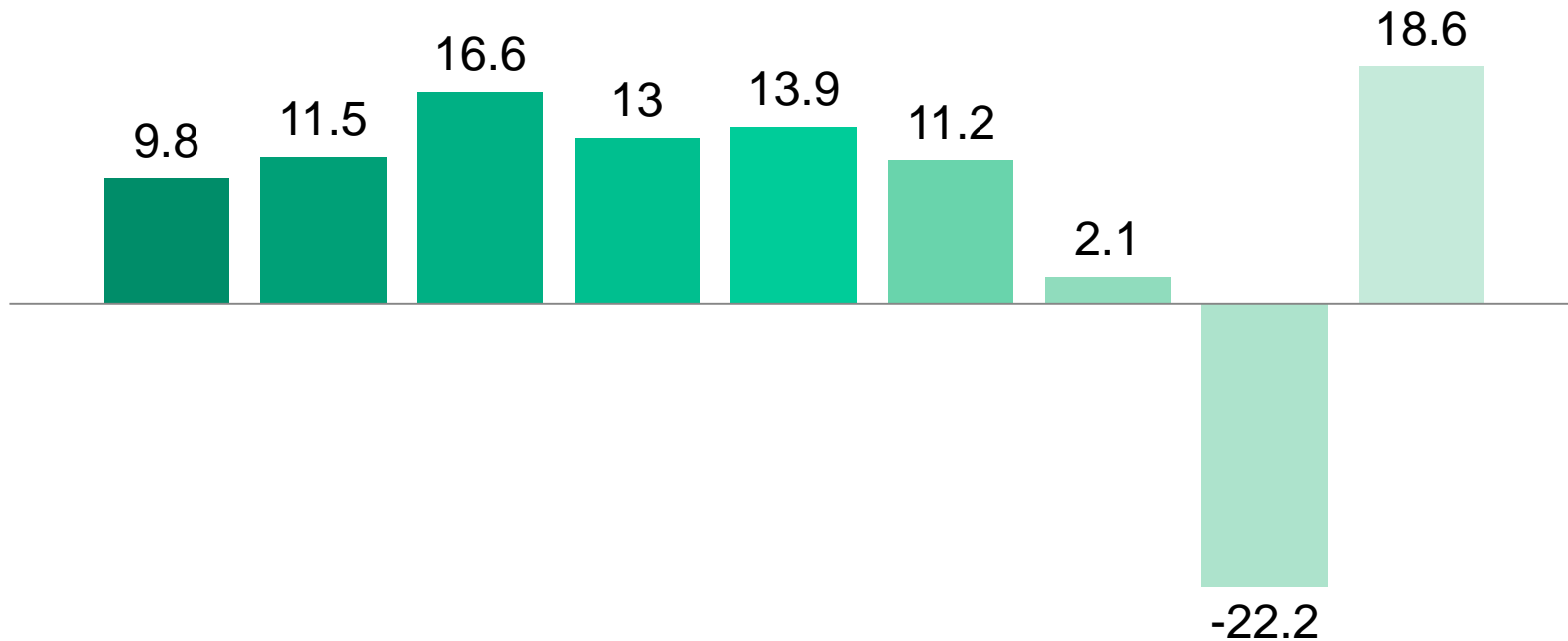


Trends in Graduate Recruitment

Source AAGE 2011

% change in vacancies compared to previous year

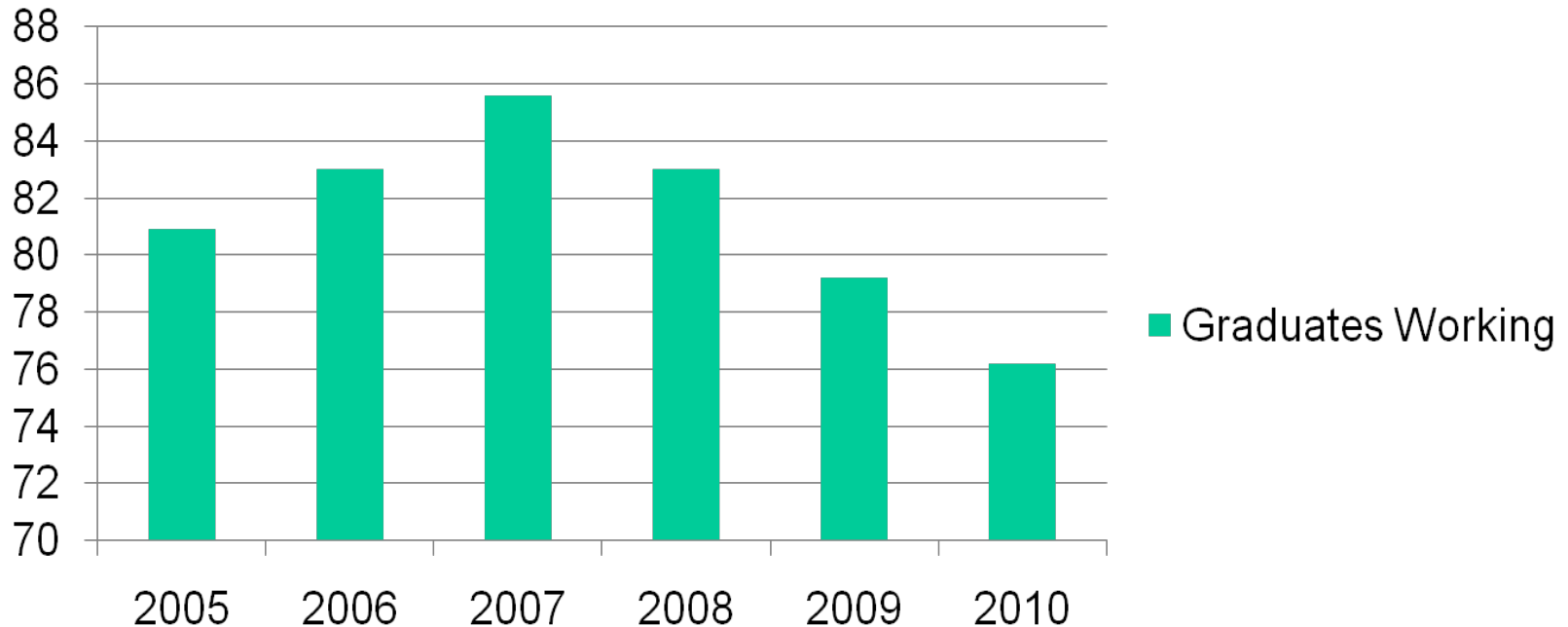
■ 2003 ■ 2004 ■ 2005 ■ 2006 ■ 2007 ■ 2008 ■ 2009 ■ 2010 ■ 2011



Trends in Graduate Recruitment

Source GCA 2010

Percentage of graduates working full time



Trends in Graduate Recruitment

2012 UTS Experience

Employers slightly less active on campus – more conservative with recruitment.

Increasing use of alternative strategies to attract students - eg social media/students clubs and societies.

Decreasing graduate roles but increasing internships.



Areas currently in demand:

- Accounting
- IT
 - BIT from 24 places in 2009 to 45 places in 2012
 - NBN
 - Creative and complex work eg social networking/web development
 - Data analytics
 - Aussie start up IT companies
- Engineering – Mining, Mechanical and ICT
- Health related, climate change, sustainability

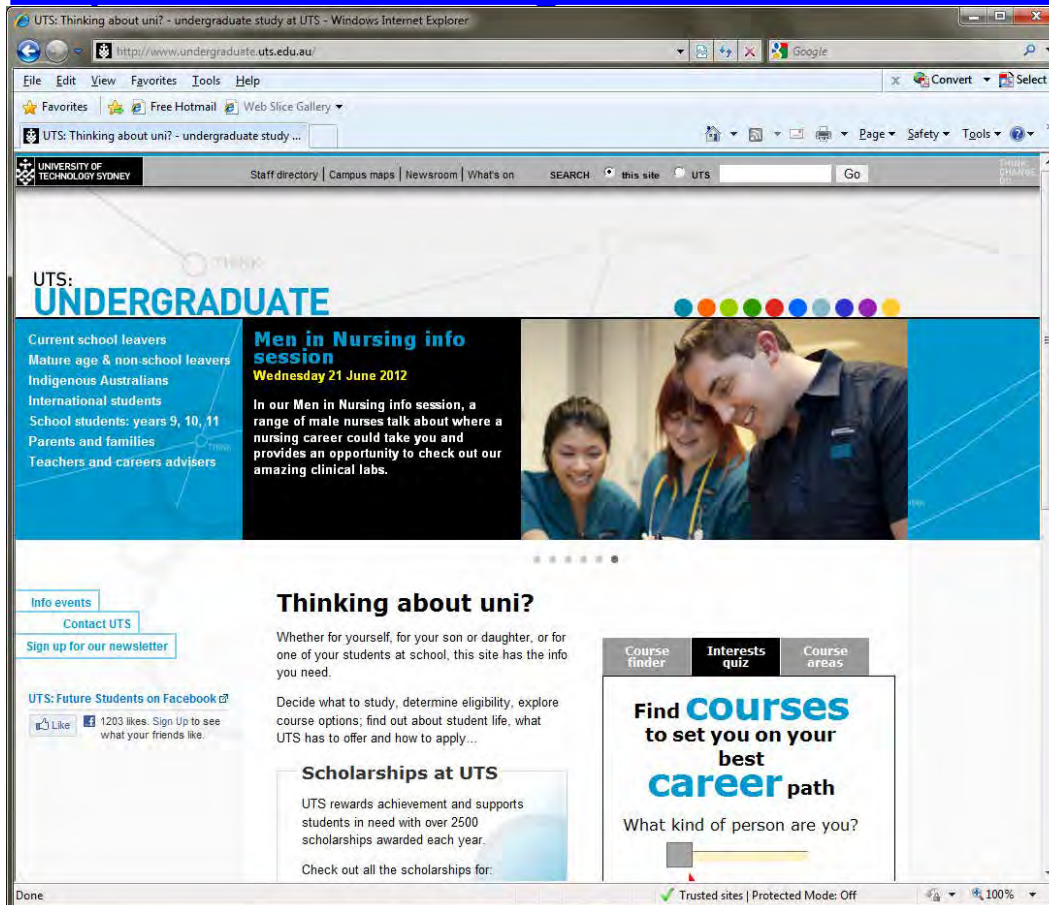
Where UTS Grads Go

<http://scmapp.itd.uts.edu.au/scm/gdsw>



Choosing a course ...

<http://www.undergraduate.uts.edu.au/>



The screenshot shows the UTS Undergraduate website in a Windows Internet Explorer browser window. The address bar displays <http://www.undergraduate.uts.edu.au/>. The website header includes the UTS logo and navigation links: Staff directory, Campus maps, Newsroom, What's on, SEARCH, this site, UTS, and Go. The main content area features a large banner with the text "UTS: UNDERGRADUATE" and a row of colored dots. Below the banner, there are several sections: a list of student categories (Current school leavers, Mature age & non-school leavers, Indigenous Australians, International students, School students: years 9, 10, 11, Parents and families, Teachers and careers advisers), a "Men in Nursing info session" announcement for Wednesday 21 June 2012, and a "Thinking about uni?" section. The "Thinking about uni?" section includes a paragraph about the site's purpose, a "Scholarships at UTS" box, and a "Find courses to set you on your best career path" box with a "What kind of person are you?" quiz. The footer of the browser window shows "Done" and "Trusted sites | Protected Mode: Off".

UTS: UNDERGRADUATE

Current school leavers
Mature age & non-school leavers
Indigenous Australians
International students
School students: years 9, 10, 11
Parents and families
Teachers and careers advisers

Men in Nursing info session
Wednesday 21 June 2012

In our Men in Nursing info session, a range of male nurses talk about where a nursing career could take you and provides an opportunity to check out our amazing clinical labs.

Thinking about uni?

Whether for yourself, for your son or daughter, or for one of your students at school, this site has the info you need.

Decide what to study, determine eligibility, explore course options; find out about student life, what UTS has to offer and how to apply...

Scholarships at UTS

UTS rewards achievement and supports students in need with over 2500 scholarships awarded each year.

Check out all the scholarships for:

Find courses to set you on your best career path

What kind of person are you?



Employability skills

UTS: Accomplish Award

- Employability Award
- Based on research results – marketing themselves and communication skills
- Combination of workshops and experiential activities
- Pilot program this year with 100 students



Assistance when at university

- **CAREER DEVELOPMENT**
 - Workshops (Including Job search, Resumes, Interview skills)
 - Career Guidance
 - Resume Review
- **INFORMATION & RESOURCES**
 - Website www.careers.uts.edu.au
 - Career Resource Centre
- **EMPLOYMENT**
 - Job vacancies website
 - Graduate programs
 - Studentjobs@UTS
 - Employers on campus



Common career choice strategies..



- I didn't want to waste my ATAR
- Couldn't get into the course I wanted
- My friends said that...
 - I would like it / they had chosen this course
 - There were no jobs in the course I wanted
- Good job prospects / prestige / good salary
- Once I'm in I can transfer if I'm not sure
- It was the best thing I could think of at the time
- Mum and dad made the decision for me

Supporting students' career development

Beginning of Course

- Learn to network.
- Work on developing soft skills such as communication, team work and time management.
- Explore options for employment – jobs and companies.
- By end of year start exploring work experience opportunities.

Supporting students' career development

During the course

- Gain work experience – apply for internships and vacation jobs.
- Continue to network at places such as professional association and industry events and through University staff and guest lecturers.
- Continue to develop your soft skills
- Have your resume ready for any opportunities

Supporting students' career development

In the final year

- Update your resume
- Search for job opportunities through the contacts you have made.
- Continue to gain more work experience.
- Apply for graduate programs.

Morning Tea and Careers Fair Tours

10.30am – 11.10am

Entry Schemes and Entry Pathways to UTS

Mr Pak Liu

Manager, Admissions

What's a Scheme?

What's a Pathway?

Entry Schemes

- take into account criteria in addition to an ATAR, to give you bonus points
- are usually for students applying straight from school

Entry Pathways

- are entry options to consider if a student is unable to achieve the ATAR cut-off after having exhausted all entry schemes
- students entering via an Entry Pathway may have other study considered in their application since leaving high school

Entry Schemes to UTS

Entry Schemes

Entry Scheme	Selection based primarily on
UTS Year 12 Bonus Scheme	Academic performance in HSC subjects
Educational Access Scheme (EAS)	Educational disadvantage
NSW Priority Schools Program, NSW Country Area Program, National Partnership Program & Selected Catholic Schools Access Scheme	Educational disadvantage
Principals' Recommendation Scheme	Educational disadvantage & academic potential
Elite Athletes and Performers Special Admissions Scheme	Educational disadvantage
Bachelor of Business Cadetship	Attaining a cadetship
Engineering Bonus Scheme Questionnaire	Academic performance & commitment to a study area
Jumbunna Direct Entry Program (Formerly Yana Muru Pathway Program)	ATSI status and academic testing performance
UTS Guaranteed Entry Scheme	Academic performance in HSC

Year 12 Bonus Points

Who: All Year 12 students applying to UTS

What: The scheme awards bonus points based on performance in HSC subjects relevant to the course applied for. Students can receive a max 5 Year 12 bonus points (in addition to their ATAR)

Application details:

- The calculation of Bonus points is automatic, students do not need to apply
- Communication, Law, Education (and degrees combined with International Studies) don't offer bonus points



Visit the year 12 Bonus Points calculator
Students can search by courses and HSC subject

Educational Access Scheme (EAS)

Including NSW Priority Schools Program, NSW Country Area Program, National Partnership Program & Selected Catholic Schools Access Scheme

Who: Students with disadvantageous circumstances that may warrant an ATAR concession. These include: illness or disability, a disrupted education, financial hardship, language difficulties, serious family problems, refugee status, sole carer responsibility for a family member, excessive family responsibilities, or a lack of support for study.

What: 10 concessional points are awarded to eligible students

Note:

- At UTS, the Educational Access Scheme (EAS) is called inpUTS
- Students attending a NSW Priority Schools Program, NSW Country Area Program, National Partnership Program & Selected Catholic Schools Access Scheme are automatically eligible for EAS and don't need to submit an EAS application.
- EAS applications should be lodged to UAC by the end of September.
- Students who apply for EAS in time will be notified their ATAR release regarding their eligibility to specific universities – this letter can be accessed online via the Check and Change portal of their UAC application

Principals' Recommendation Scheme

Who: HSC students eligible for EAS or attend a National Partnership, NSW Priority or NSW Country Area Program School. Students must also be in receipt of a Centrelink means-tested income support payment and have listed their nominated UTS course as a preference on their UAC application

What: Principals can nominate two eligible students to gain automatic entry into UTS

Note:

- This scheme ran for the first time in 2011. UTS expects to offer this scheme again in 2012. Full details will be published in the upcoming UAC Guide.

Elite Athletes and Performers Special Admissions Scheme

Who: Elite athletes or performers (students who have officially represented their school or state at **national level** competition during Year 11 and / or 12 /or other relevant studies). The scheme is designed for students whose commitment has impacted their studies.

What: 5 bonus points added to the ATAR

Application details :

- Student applies direct to UTS by the end of September. They can download an application at www.equity.uts.edu.au/admission/inputs/schools.html
- Student submits documentation verifying that their performance meets national standards in their chosen sport or arts area; and demonstrate that your selection to the relevant team was competitive (for athletes)
- Student also writes a personal statement outlining how these commitments impacted his/her educational outcomes during the relevant period of study.
- Two statements of support are also required (e.g. from a sporting/performance coach who can support the elite level performance; and from a responsible person aware these commitments (E.G. school principal, TAFE teacher, or academic supervisor.)

Bachelor of Business Cadetship



Who: Students who have secured a cadetship and who are applying for the Bachelor of Business

What: Eligible students can receive 5 bonus points (in addition to any Year 12 Bonus Points they may qualify for)

Application details:

- Eligible students need to supply a copy of their cadetship letter, along with their UAC reference number to the UTS Business School by the end of November

Engineering Bonus Scheme Questionnaire

Who: Students applying for the Bachelor of Engineering, Diploma in Engineering Practice at UTS.

What: An optional questionnaire that assesses motivation and interest in engineering. The questionnaire works in addition to the Year 12 Bonus Scheme and looks at the responses in the questionnaire if their ATAR with bonus points is below the course cut-off.

Application details:

- Complete the questionnaire online
- The application opens in early August and closes 2 December 2012.

Jumbunna Direct Entry Program (Formerly Yana Muru Pathway Program)

Who: Australian Aboriginal and Torres Strait Islander students

What: The scheme provides specialised assistance for ATSI students to gain entry to UTS.

Application details:

- Applicants must undertake testing and interview at UTS during November
- Testing results are used in combination with the students ATAR to assess suitability for entry
- Applications must be lodged both to UAC and UTS Jumbunna Indigenous House of Learning

UTS Guaranteed Entry Scheme

Who: Students who achieve the guaranteed ATAR cut-off as published in the upcoming UAC guide.

What: Students who achieve the GES ATAR are automatically guaranteed an offer to UTS (as long as they have included a UTS course as a preference and do not receive an offer to a higher preference)

Application details:

- Students do not need to apply for the GES
- Guaranteed ATARs include any bonus points the student may qualify for
- Note most courses offer GES places. See the full list at www.undergraduate.uts.edu.au/school/leavers/entry/ges.html
- If students don't receive the GES ATAR, they should still apply for the course.

Combining entry scheme points

Students can combine points from the following schemes:

	Year 12 Bonus Scheme (up to 5 points)	Educational Access Scheme (EAS) (10 points)
Educational Access Scheme (EAS) (10 point concession)	Yes Students can receive up to 15 points concession if eligible under both EAS and Year 12 Bonus Points	n/a
Elite Athletes and Performers Special Admissions Scheme (5 bonus points)	Yes Students can receive up to 10 bonus points by combining Elite Athletes and Performers points with Year 12 Bonus Points	No Students are eligible for either EAS or Elite Athletes and Performers Special Admissions Scheme
Bachelor of Business Cadetship (max 5 points)	Yes Students can combine to receive up to 10 points concession. Note: Students can combine Business Cadetship points (max 5), with Year 12 Bonus Points (max 5) and EAS points to a total of 20 points concession.	Yes Eligible students can combine any points received through the Business Cadetship Scheme with EAS points
Engineering Questionnaire (max 5 points)	Yes The questionnaire works in addition to the Year 12 Bonus Scheme to receive a maximum of 5 points concession	Yes Eligible students can combine EAS with their Questionnaire outcome
Guaranteed Entry Scheme (GES)	Yes Students can combine Year 12 Bonus Points with their ATAR to reach the required GES mark	Yes Eligible students can combine EAS concession points to reach the required GES

Applying for UTS entry schemes

The table below lists the relevant contacts for entry schemes at UTS

SCHEMES	UTS or UAC	HOW TO APPLY
Educational Access Scheme (EAS)	Universities Admission Centre	Students must lodge an application with UAC before the main closing date in late September
NSW Priority Schools Program	Universities Admission Centre	Students from these schools don't need to apply, an application will automatically be lodged to UAC on their behalf
Elite Athletes & Performers Special Admissions Scheme	UTS Equity & Diversity Unit 9514 1084 equity@uts.edu.au	Students apply direct to UTS by 28 September. Download an application at www.equity.uts.edu.au/admission/inputs/schools.html
Principals' Recommendation Scheme	UTS Equity & Diversity Unit Sophie Andreadis, 9514 1084	Full application details will be available in the upcoming UAC Guide
Business Cadetship Bonus Scheme	UTS School of Business	Eligible students will need to supply a copy of their cadetship letter, along with their UAC reference number to UTS Business School by 30 November
Engineering Questionnaire Bonus Scheme	UTS Faculty of Engineering & IT 9514 2666 feit@uts.edu.au	Complete the questionnaire online at http://www.eng.uts.edu.au/courses/undergraduate/entry/scheme.html Applications open in early August and close 2 December 2012
Jumbunna Direct Entry Program (Formerly Yana Muru)	UTS Jumbunna IHL 1800 064 312 atsirecruitment@uts.edu.au & Universities Admissions Centre	Applications must be lodged both to UAC and UTS Jumbunna IHL. Applicants must undertake interview and testing at UTS during November. Testing results are used in combination with the students ATAR to assess suitability for entry
Guaranteed Entry Scheme	UTS Student Centre 1300 ASK UTS (1300 275 887)	Students do not need to apply for the GES, they are automatically assessed under the GES when ATARs are released

Entry Pathways to UTS

Entry Pathways to UTS

- Enrol in a Related Course and consider electives
- Apply to transfer after a year
- Transfer from another Educational Institution
- TAFE or Private College
- UTS:Insearch
- Work or Industry Experience

- **Enrol in a Related Course and consider Electives at UTS**
 - Most UTS degrees include elective subjects
 - Electives allow students to study subjects outside of their course area

- **Apply to transfer after a year at UTS**
 - Enrol in a related course with a lower ATAR
 - The marks from in first year will be considered in addition to your ATAR
 - Credit may be awarded for study undertaken

Undertake other study

- **Transfer from another Educational Institution**
 - Study at another university will be considered in a future application
 - Credit may be awarded for study undertaken

- **TAFE or Private College**
 - Students have the option of completing a Diploma or an Advanced Diploma, and have this study considered in their application to UTS
 - Students can also re-sit the HSC or undertake the Tertiary Preparation Certificate at TAFE

Note: When a student applies after six months of leaving school, they are assessed as a **non-current school leaver**. Non current school leaver applications consider additional studies - not only ATAR results. Each course has different admission requirements when assessing an application. See

www.undergraduate.uts.edu.au/mature/entry/requirements/index.html

Work or Industry Experience

- Relevant work experience will be considered in a student's application for some courses
- Students applying for Leisure, Sport, Tourism, Health or Science courses may submit a personal statement outlining their experience when applying as a non-current school leaver
- Students applying for a Design course may submit a design portfolio when applying as a non-current school leaver
- Students applying for Engineering or IT courses must submit a statement of employment to UAC.

- UTS:Insearch is a pathway provider college to UTS
- UTS offers Diploma courses that are equivalent to a first year of study at UTS
- Students who achieve the required GPA can be guaranteed entry into 2nd year at UTS

